

# Recruitment Information



Thank you for your interest in Direct Transport.

The following carrier packet contains information about the various programs and incentives we offer; you will also find a list of documents needed to for setup with DT.

If you have any questions during the process, please do not hesitate to contact our logistic team.

We look forward to working with you!

#### **Mandi Clothier**

Direct Transport - Manager

Office - (608) 676-2255 ext. 1151

amanda.clothier@dtdirecttransport.com

#### **Brenda Kitzman**

**Direct Transport - Logistics** 

Office - (608) 676-2255 ext. 1291

BKitzman@delongcompany.com

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Please click here to access the full WI Motor Carrier	
Interstate Start-Up Packet, or find this document at: https://wisconsindot.gov/Documents/dmv/com-drv-vehs/mtr-car-trkr/start-up-packet.pdf	



### **Become Your Own Boss Today!**

#### LEASE-TO-OWN PROGRAM BENEFITS



Drivers get paid automatically weekly



Run your own business - lease to own trucking operation



Low interest financing for tractors and hopper trailers



Choice of new or used equipment



Convenient repayment plan



Option for automatic deduction from earning to simplify your accounting



Convenient scheduling of loads

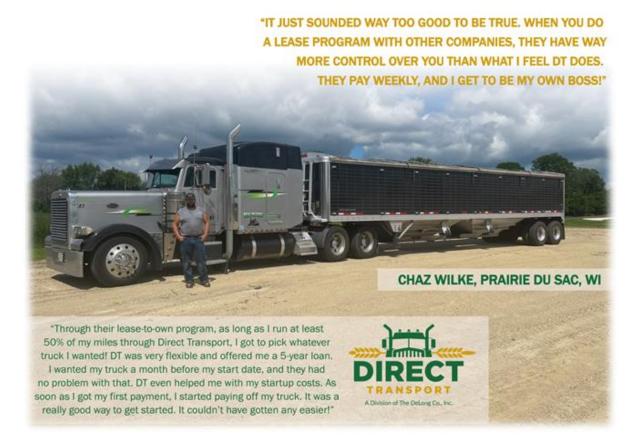


Own the equipment at the end of the program

#### FOR MORE DETAILS CONTACT:

#### Mandi Tracy - Manager

Email: Amanda.Tracy@dtdirecttransport.com PO Box 552 Clinton, WI 53525 Office: 608.676.2255 ext. 1151 • Cell- 608-718-1665 • Skype-live: a.tracy80



## Direct Transport - Let's Talk!

### Mandi Tracy, Manager

Amanda.tracy@dtdirecttransport.com Office: 608.676.2255 ext. 1151

#### Brenda Kitzman

brenda.kitzman@dtdirecttransport.com Office: 608.676.2255 ext. 1291



A Division of The DeLong Co., Inc.

## Now Offering Trailer Rentals!



LOW COST TRAILER RENTAL with convenient weekly payment options!



SIMPLIFY YOUR ACCOUNTING with optional automatic deduction!



**DETAILS:** The customer will provide a Certificate of Insurance naming DeLco Transport, Inc. as the additional insured/loss payee with respect to the rented Trailer. The customer shall not use the Trailer for anything other than what Trailer is designed for.

#### **Questions?**

#### FOR MORE DETAILS CONTACT:

Mandi Tracy - Manager Amanda.Tracy@dtdirecttransport.com 608.676.2255 x 1151



A Division of The DeLong Co., Inc.

## CONTRACTED BUSHEL INCENTIVE PROGRAM



Carriers will receive a premium rate incentive for all bushels contracted with Direct Transport.



Contracts must be signed and completed within specified timeline to receive incentive.

## Contact Direct Transport team for details:

Mandi Tracy - Manager Amanda.Tracy@dtdirecttransport.com 608.676.2255 x 1151 Brenda Kitzman brenda.kitzman@dtdirecttransport.com 608.676.2255 x 1291

## \$1,000 REFERAL BONUS

**ELIGIBILITY:** Anyone currently hauling for Direct Transport may refer another driver to Direct Transport's equipment financing program.

#### To earn the \$1,000 referral bonus:

Contact Mandi Tracy to submit your referral. Mandi may be reached at 608-676-2255 or Amanda.Tracy@DTDirectTransport.com.

Haul for Direct Transport for the six (6) months following the date the referred party enters into an equipment financing arrangement with Direct Transport.

#### **TERMS and CONDITIONS:**

One referral per driver.

The referred party cannot be a current hauler.

Drivers cannot refer themselves or co-workers at the driver's place of employment.

If you have questions regarding the referral bonus or our equipment Financing program, please contact Mandi Tracy at 608-676-2255 or Amanda.Tracy@DTDirectTransport.com.

## **New Trucking Docs and Best Practice**

Please review and complete the attached documents.

#### **Insurance Requirements**

The DT Direct Transport must be listed as the insurance certificate holder. Please see below for certificate holder details

DT Direct Transport 513 Front St

PO Box 552

Clinton WI 53525

**General liability insurance** with limits of not less than \$1,000,000 per occurrence combined single limit must name "shipper" additional insured for work conducted concerning this agreement.

**Cargo insurance** with limits equal to or greater than the value of cargo "carrier" hauls for "shipper" or a minimum of \$25,000 cargo insurance. Shipper to be named loss payee.

**Payments** are processed weekly with Invoices due NO LATER THAN 10 AM TUESDAY MORNINGS; payments will be sent out via Check or ACH on Thursdays.

#### **Requirements Checklist**

Trucking Agreement
DT ACH Form
W-9
Workers comp waver (only required if you do not carrier worker comp.)
Insurance cert
Carrier Information Sheet (birth year is required for Lease to own applicants)



## Contracted Transportation Agreement Shipper/Carrier

This Agreement, made and entered into the	day of	, 20	<i>,</i> by and
between The DeLong Co, Inc. of Clinton, Wisconsin	and	of	
(hereafter referred to as the "carrier")			
WHEREAS, shipper is a supply cooperative, purchase desires to tender to "carrier" for transportation, cer		•	•
WHEREAS "carrier is duly authorized by the Federal predecessor to engage in t operations in interstate a vehicle, in docket number and desires as tendered to "carrier" by "shipper" by providing so needs of the "shipper."	and foreign com s to participate i	nmerce as a contra in the transportati	act carrier, by moto ion of such freight
THEREFORE, in consideration of the promise and mu as follows:	utual agreemen	ts herein containe	ed, the parties agree
"Carrier," in its performance of this contract, shall be nothing contained herein shall be construed to be in has and shall maintain exclusive possession and condetermine their own manner, methods or hours wo employees.	nconsistent with atrol of their equ	n such relationship uipment, has the a	o or status. "Carrier' authority to
"Carrier" shall comply with all applicable laws and reincluding but not limited to, the loading and secure but no limited to hiring, safety of passengers, use of drivers.	ment of freight,	driver safety regu	ulation including,
Damage to "carriers" equipment shall be the sole re	esponsibility of '	'carrier."	
"Carrier" is responsible for loss, or damage to the cacontrol of "carrier."	argo of "shipper	" while in the care	e, custody and
"Carrier" is responsible for maintaining their vehicle condition at all times. "Carrier" is responsible for ve by federal, state, or local governmental agencies wi	hicle licensing,	taxes, fees and an	y permits required

Updated 8.13.2020 Version 1.1



INSURANCE. "Carrier" agrees to indemnify, defend and hold "shipper" harmless from and against any and all claims, demands, liabilities, damages, losses, judgments, awards, causes of action at law or in equity (as well as reasonable attorney's fees), for death of or injury to persons or loss of or damage to property, by whomsoever owned, to the extent caused by the negligent loading, unloading, transportation and delivery by "carrier," its employees, agents, representatives and or subcontractors in connection with the performance of their respective duties/obligations und this agreement.

"Carrier" shall, while this agreement is in force, procure and maintain in effect, with companies reasonably satisfactory to "shipper" the following types of insurance:

- Workers compensation insurance with employer's liability not less than \$100,000 bodily injury by accident, \$100,000 each accident, \$100,000 each employee, or have a signed worker's compensation waiver.
- 2. General liability insurance with limits of not less than \$1,000,000 per occurrence combined single limit and must name "shipper" additional insured for work conducted with respect to this agreement.
- 3. Cargo insurance with limits equal to, or greater than the value of cargo "carrier" hauls for "shipper", or a minimum of \$25,000 cargo insurance. Shipper to be named loss payee.

IN WITNESS WHEREOF the parties have caused this agreement to be executed as of the day and year specified above.

Shipper	Carrier
By:	By
(DeLong Authorized Representative)	(Authorized Representative)

Updated 8.13.2020 Version 1.1



#### Contracted Transportation Agreement Shipper/Broker

This Agreement, made and entered into the	day of	, 20,
by and between THE DELONG Co., INC., a Wis		
"Shipper") having a mailing address of PO Box	552, Clinton, WI 53525,	and
(hereinafter referred to as the "Broker"), having	a mailing address of	
Shipper and Broker may be referred to individue	ally as "Party", and colle	ctively as the "Parties".
WHEREAS, Shipper is a supply cooperative, purpoducts, and desires to tender to Broker to array of the Shipper.		•
WHEREAS, Broker is duly authorized by the Foundation predecessor, to engage in operations as a broker to participate in arranging for the transportation	, in docket number	and desires
THEREFORE in consideration of the promise:	and mutual agreements h	erein contained the

THEREFORE, in consideration of the promise and mutual agreements herein contained, the Parties agree as follows:

- 1. TERM. The term of this Agreement shall be one (1) year, commencing on the date shown above, and shall automatically renew for successive one year periods, provided that either Party may terminate this Agreement on 30 days written notice to the other Party, with or without cause.
- 2. INDEPENDENT CONTRACTOR. Broker, in its performance of this contract, shall be and remain an independent contractor and nothing contained herein shall be construed to be inconsistent with such relationship or status. Broker shall require its contracted motor carriers transporting Shipper's goods hereunder to maintain exclusive possession and control of their equipment, and each motor carrier has the authority to determine its own manner, methods or hours worked and has the authority to hire and fire its own employees.
- 3. SERVICE. Broker shall comply with all applicable laws and regulations governing its performance of the Agreement.
- 4. FREIGHT CARRIAGE. Broker shall require that each motor carrier is responsible for the loss of, or damage to, the cargo of Shipper while in the care, custody and control of such carrier, not to exceed \$100,000.00 per shipment. Broker shall require that each motor carrier



is responsible for maintaining its vehicles and equipment in good, efficient and safe condition at all times. Broker shall require that each motor carrier is responsible for vehicle licensing, taxes, fees and any permits required by federal, state, or local governmental agencies with respect to transportation services rendered.

- 5. INDEMNIFICATION. Broker agrees to indemnify, defend and hold Shipper harmless from and against any and all claims, demands, liabilities, damages, losses, judgments, awards, causes of action at law or in equity (as well as reasonable attorney's fees), for the death of or injury to persons or loss of or damage to non-cargo property, by whomsoever owned, to the extent caused by the Broker's negligent performance of its duties/obligations under this Agreement. In no event shall Broker be liable for special, indirect or consequential damages. Broker agrees to indemnify, defend and hold Shipper harmless from and against any claim for freight payment brought by carrier against Shipper when Shipper has paid Broker and Broker has failed to pay carrier.
- 6. INSURANCE. Broker shall, while this Agreement is in force, procure and maintain in effect, with companies reasonably satisfactory to Shipper, the following types of insurance:
  - a. Workers compensation insurance with employer's liability not less than \$100,000 bodily injury by accident, \$100,000 each accident, \$100,000 each employee, or have a signed worker's compensation waiver.
  - b. General liability insurance with limits of not less than \$1,000,000 per occurrence combined single limit and must name Shipper as additional insured for work conducted with respect to this Agreement.
  - c. Contingent cargo insurance with limits equal to \$100,000. Shipper to be named loss payee.
- 7. RECEIPTS AND BILLS OF LADING. If requested by Shipper, Broker agrees to provide Shipper with proof of acceptance and delivery of shipments in the form of a signed Bill of Lading or Proof of Delivery via US Mail, courier, or electronically by fax or email.
- 8. CHOICE OF LAW AND VENUE. The Parties agree that Wisconsin law shall govern the construction, interpretation, validity and enforcement of this Agreement and shall be applied in any mediation or judicial proceeding to resolve all disputes between them, except to the extent the subject matter of the dispute arises exclusively under federal law, in which event the federal law shall govern. Any legal proceeding brought to enforce or interpret this Agreement shall be brought exclusively in the state or federal courts sitting in or for Rock County, Wisconsin. The prevailing Party shall be entitled to recovery of costs, expenses and reasonable attorney fees.



- 9. SEVERABILITY/SURVIVABILITY. In the event that the operation of any portion of this Agreement results in a violation of any law, or any provision is determined by a court of competent jurisdiction to be invalid or unenforceable, the Parties agree that such portion of provision shall be severable and that the remaining provisions of the Agreement shall continue in full force and effect.
- 10. NONWAIVER. The failure of either Party to insist upon performance of any of the terms, conditions or provisions of this Agreement, or to exercise any right or privilege herein, or the waiver of any breach of any of the terms, conditions or provisions of this Agreement, shall not be construed as thereafter waiving any such terms, conditions, provisions, rights or privileges, but the same shall continue and remain in full force and effect as if no forbearance or waiver had occurred.
- 11. NONEXCLUSIVITY. The Parties acknowledge this Agreement does not bind the Parties to exclusive services to each other. Either Party may enter into similar agreements with other shippers, brokers, and/or carriers.

**IN WITNESS WHEREOF** the Parties have caused this Agreement to be executed by their fully-authorized representatives as of the date specified above.

SHIPPER	Broker
By:	By:
Name:	Name:
Title:	Title:

### **DT Direct Transport**

COMPANY NAME:		
CONTACT NAME:		
BANK NAME:		
ACCOUNT TYPE (CIRCLE ONE)	CHECKING	SAVINGS
BANK ACCOUNT NUMBER:		
AUTHORIZED SIGNATURE:		
OFFICE USE ONLY Vendor ID# :		

Phone 608-676-2255 \* Ext. 1150, \* P.O. Box 552 \*, Clinton, WI 53525

Start Date: End Date:



#### **Request for Taxpayer Identification Number and Certification**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	I Name (as snown on your income tax return). Name is required on this line, do not leave this line blank.		
	2 Business name/disregarded entity name, if different from above		
Print or type. Specific Instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Ch following seven boxes.  Individual/sole proprietor or C Corporation S Corporation Partnership single-member LLC	eck only <b>one</b> of the	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any)
Ę ₹	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partne		
Print or type.	Note: Check the appropriate box in the line above for the tax classification of the single-member of LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single single disregarded from the owner should check the appropriate box for the tax classification of its own	owner of the LLC is gle-member LLC that	Exemption from FATCA reporting code (if any)
ecif	Other (see instructions) ▶		(Applies to accounts maintained outside the U.S.)
See <b>Sp</b>	5 Address (number, street, and apt. or suite no.) See instructions.	Requester's name	and address (optional)
Š	6 City, state, and ZIP code		
	7 List account number(s) here (optional)		
Pai	Taxpayer Identification Number (TIN)		
	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to av	Old	curity number
reside entitie	up withholding. For individuals, this is generally your social security number (SSN). However, to ent alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other es, it is your employer identification number (EIN). If you do not have a number, see <i>How to ge</i>		
TIN, I		or	
	If the account is in more than one name, see the instructions for line 1. Also see What Name per To Give the Requester for quidelines on whose number to enter.	and Employer	identification number
IVUITIC	ter to alve the nequester for guidelines on whose number to enter.		-
Par	t II Certification		
Unde	r penalties of perjury, I certify that:		
2. I ar Sei	e number shown on this form is my correct taxpayer identification number (or I am waiting for n not subject to backup withholding because: (a) I am exempt from backup withholding, or (b rvice (IRS) that I am subject to backup withholding as a result of a failure to report all interest longer subject to backup withholding; and	) I have not been r	otified by the Internal Revenue
3. I ar	m a U.S. citizen or other U.S. person (defined below); and		
4. The	e FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting	ng is correct.	

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid,

Sign Here	Signature of	Data N
	or abandonment of secured property, cancellation of debt, contributions to an individual interest and dividends, you are not required to sign the certification, but you must provide the certification.	0 ( // 0 )// )

#### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

Wm. E. DeLong 1875 - 1951 Jesse E. DeLong 1880 - 1951 F.B. DeLong 1906 - 1979 Wm. DeLong Jr. 1907 - 1982 Wm. B. DeLong 1928 - 1992 Delmar E. DeLong 1931 - 1999

Daniel A. DeLong 1959 - 2010



David D. DeLong, President
William C. DeLong, V.P.
Charles R. DeLong, V.P./Sec.
Christopher R. DeLong, Treas.
William P. DeLong
Jordan G. DeLong
Whitney S. (Peissig) Thome
Austin P. DeLong
Brandon L. Bickham

This agreement simply states that any and	all owner/operators of
Will not hold The DeLong Company INC./D7	T Direct Transport responsible for any accident or injuries
that may occur on any DeLong Company pr	roperties.
By agreeing and signing this agreement, yo	ou, the owner-operator, are releasing The DeLong
Company INC./DT Direct Transport from an	y and all liabilities.
PRINT NAME	DATE
SIGNATURE	

## **Carrier Information**

#### **Carrier Information**

Company	
Name	
Birth Year *lease-to-own applicants only.	
Address	
Phone Cell	
Phone Office	
Phone Fax	
Email	

#### **Other Information**

Number of	
Trucks	
Trailer Types	
DOT Authority	
Preferred	
Freight Lane	



## Wisconsin

## Motor Carrier Interstate Start-up Packet





Governor Tony Evers Secretary Craig Thompson

wisconsindmv.gov Telehone: (608) 266-9900 FAX: (608) 267-6886 Email: irp-ifta@dot.wi.gov

#### Welcome Motor Carriers,

The Wisconsin Department of Transportation Division of Motor Vehicles (DMV) welcomes you to doing business in Wisconsin. Our goal is to serve as a resource to help you operate your business effectively.

Attached to this letter is a start-up checklist packet with information, forms and links to web pages to help you set up your motor carrier operation to comply with federal and state regulations.

#### This packet includes:

- International Registration Plan (IRP) vehicle registration
- International Fuel Tax Agreement (IFTA) heavy vehicle motor fuel taxes
- Employer Identification number (EIN/FEIN)
- Registration information for the Department of Financial Institutions (DFI), if you will be operating under a corporation or LLC
- USDOT Number
- Authority to operate for-hire (within Wisconsin)
- Heavy Vehicle Use Tax (HVUT)
- Unified Carrier Registration (UCR)
- Recordkeeping/Audits
- Instructions for online access to your IRP & IFTA accounts
- Electronic Credential Program

The motor carriers and trucking section of WisDOT's website offers a detailed listing with links to all our online services, information on credentials for vehicles that cross state lines and those that operate within Wisconsin only, Oversize/overweight vehicle permits, commercial driver license (CDL) information, motor carrier enforcement and truck safety, forms and publications and related links. Visit wisconsindot.gov and search "trucking".

We look forward to working with you to make your motor carrier operation a success.

#### Contact us with questions:

E-mail: irp-ifta@dot.wi.gov Phone: (608) 266-9900

Motor Carrier Registration Unit Division of Motor Vehicles Wisconsin Department of Transportation

October 17, 2019

## Start-Up Quick Reference Guide

1 🗆	Obtain an Employer Identification Number or Federal Employer Identification Number(EIN OR FEIN) [Trans 152.101(1)] Internal Revenue Services Phone numbers: 1-800-829-1040 or (608) 829-5827 Website: www.irs.gov – search "FEIN"
2 🗆	Register Your Business with the Department of Financial Institutions (DFI) [Trans 152.101(8)]  Department of Financial Institutions Phone: (608) 261-7577  Website: www.wdfi.org
3 □	Obtain a USDOT Number [Trans 152.101(3)] Federal Motor Carrier Safety Administration Phone numbers: 1-800-832-5660 Website: www.fmcsa.dot.gov
4 🗆	Obtain a Local Cartage (LC) or Passenger Carry (PC) Authority (if needed) [Trans 177.03]  Wisconsin Department of Transportation – Motor Carrier Registration Unit Phone: (608) 266-9900  Email: irp-ifta@dot.wi.gov  Website: wisconsindot.gov – search "operating authority"  Form: MV2843 Wisconsin Motor Carrier Authority Application form
5 🗆	Obtain an MC Number (if needed) Federal Motor Carrier Safety Administration Phone: 1-800-832-5660 Website: www.fmcsa.dot.gov
6□	International Registration Plan (IRP) Wisconsin Department of Transportation – Motor Carrier Registration Unit Phone: (608) 266-9900 Email: irp-ifta@dot.wi.gov Website: wisconsindot.gov – search "IRP" Organization's Website: IRP Online
	Manual: International Registration Plan (IRP) Manual  Form: MV2852 Lease Verification (between Owner/Operator and Lessee)  Form: MV2854 WI IRP Application - Schedule B New Operation

## Start-Up Quick Reference Guide

International Fuel Tax Agreement (IFTA) Wisconsin Department of Transportation – Motor Carrier Registration Unit Phone: (608) 266-9900 Email: irp-ifta@dot.wi.gov Website: wisconsindot.gov – search "IFTA tax"
Manual: Wisconsin IFTA Instruction Manual
Organization's Website: www.iftach.org
Form MV2667 Wisconsin International Fuel Tax License Application
Wisconsin Carriers Registration System (WisCRS) Access Wisconsin Department of Transportation - Motor Carrier Registration Unit Phone number: (608) 266-9900 Email: irp-ifta@dot.wi.gov Website: wisconsindot.gov - search "WISCRS"
HVUT - Heavy Vehicle Use Tax Internal Revenue Service Phone numbers: 1-800-829-1040, (608) 266-9900 Website: wisconsindot.gov - search "HVUT" Organization's Website: www.irs.gov
UCR - Unified Carrier Registration [Trans 178.01] United Carrier Registration Phone: 1-833-827-7526 Website: plan.ucr.gov
Record Keeping, Retention and Audits Wisconsin Department of Transportation – Motor Carrier Audit Unit Phone: (608) 266-9900 Email: irp-ifta@dot.wi.gov Website: IRP-IFTA carrier education, record-keeping and audit
Explore WisDOT Support
Take Your Business to the Next Level