



*The DeLong Co., Inc.*



BULK  
**AGRICULTURAL**  
EXPORTS





# SINCE 1913,

The DeLong Co., Inc. has been committed to serving the agricultural community by providing superior products and services from expert staff. We're not just another grain company — we are a family-owned business with a six-generation tradition of investing in the future of agriculture, in order to bring the newest technologies and efficiencies to our customers.





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# Agricultural Products

Our agricultural export division offers an extensive commercial feed, and grain program, making us an industry leader in agricultural exports and the largest U.S. exporter of containerized agricultural exports.

In 2023, our first Bulk Export Vessel Terminal opened in Milwaukee, Wisconsin, allowing us to ship bulk agricultural products and reach new markets. We're a full-service supplier, with an expert logistic team and efficient network in place to fulfill orders of any size - around the world.

*Our new Agricultural Maritime Export Facility is capable of handling a variety of grains and feedstuffs. This facility is capable of vessels between 8,000 - 22,000 metric tons.*

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## Grains & Feedstuffs:



Soybeans



DDGS



Soybean Meal



Corn



Corn Gluten Meal



Corn Gluten Feed



Wheat



Sorghum



# Bulk Vessel Export Terminal



Our bulk vessel export terminal is located in the port of Milwaukee in Wisconsin, providing direct access to Lake Michigan and the ability to move product through the St Lawrence Seaway and down the Illinois River.

## Global Markets



With the capability to ship worldwide, our bulk terminal is positioned to reach Northern European, Mediterranean, Northern African and Middle Eastern countries.





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Our Vision: **WE CULTIVATE PROSPERITY**

Our Values:



INTEGRITY



FAMILY



INNOVATION



GROWTH



QUALITY

**Our Mission:** We are a multigenerational, family-owned business that provides innovative, value-based solutions in today's dynamic environment. Employees are empowered to build strong relationships, manage risk, and create timely solutions that foster long-term success for our customers. Ownership is actively involved in the business, allowing us to adapt quickly and capitalize on opportunities.

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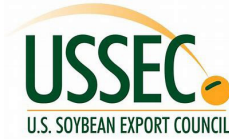
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Our business is focused on growing your business, and developing long-term relationships with our customers. Our export sales, documentation and logistics teams have the industry expertise to cultivate solid solutions for your business.

*Our goal is to add value to your business and put you in a position to become a market leader.*

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The DeLong Co., Inc.



*Our 110-year history in the grain business, along with state-of-the-art investments in our facilities and an industry-leading sales team, makes us a trusted partner for your business.*





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